A New Era...

This is an exciting time to be a part of the Auburn Pulp and Paper Foundation. Our university is growing and attracting the best and brightest students in the world. Our industry continues to innovate and adjust, remaining relevant during these challenging economic times. We have a new Director of the Alabama Center for Paper and Bioresource Engineering (AC-PABE) in Dr. Zhihua Jiang, who has brought new energy to our Pulp and Paper Program. We continue to see growth in students' enrollment in the program. We're fortunate to be a part of this organization during such an exciting time!

As incoming president of the APPF, my goal for this year was to build upon the excellent foundation laid by our past presidents. In the following updates, you will hear from our committee chairs about the many great things the Foundation has completed. You will also hear more about new programs that will help our Foundation meet its ultimate goal of endowing annual scholarships for students enrolled in the Pulp and Paper curriculum here at Auburn, without requiring those funds to come from memberships and fundraisers. To ensure the Pulp and Paper Industry is sustained in the future, we need Auburn's support, and we need to encourage Auburn Engineers to seek careers in our industry.

The Foundation needs your help to take the next step in our evolution. Your monetary support and that of your company is vitally important; But so is your time. You have new engineers who are willing to become involved, mentor students and educate local schools about papermaking. You have Auburn alumni on your staff who can speak to engineering classes at Auburn and to science classes in the local schools about Paper engineering careers. You, as a leader in your organization, can spend time at career fairs or student TAPPI meetings in order to encourage scholarship recipients to pursue a career in our industry when they graduate. You can employ co-ops or interns to orient them to our industry. Please do not underestimate the impact you can have by donating your time!

One thing I have learned this year is that we, as a team, have a great deal of influence and by working together, we can make a difference for Auburn as well as for our industry. I'd like to thank the APPF Board of Directors for their time and commitment this year and I'd like to thank all of our members for their continued support.

I am excited about the future of Auburn Engineering and the Auburn Pulp and Paper Foundation!
A New Beginning

It has been my pleasure to serve as the Acting Director of the Alabama Center for Paper and Bioresource Engineering (AC-PABE) for the past two years and to work closely with the APPF to support our students. The dedication and commitment of the APPF is indeed an inspiration and I have thoroughly enjoyed working with the APPF leadership. The support provided by the APPF leadership throughout this period has been invaluable and is greatly appreciated - thank you!

While I have enjoyed my time as Acting Director immensely, I am extremely pleased and excited to turn the reins over to Dr. Zhihua Jiang, who joined us back in March as a tenure-track Assistant Professor of Chemical Engineering and Director of AC-PABE. Dr. Jiang received his Bachelor’s degree in Wood and Pulping Chemistry from Nanjing Forestry University in China and his Ph.D. in Wood Chemistry from McGill University in Canada. He spent almost 15 years as a researcher at FP Innovations (formerly PAPRICAN) in Canada before joining Packaging Corporation of America (formerly Boise Inc.) as Senior Principal Chemist. We are very excited to have such an accomplished researcher join our department and look forward to his leadership in the Center! Dr. Jiang’s enthusiasm for the field coupled with his desire to teach and mentor students will serve the industry well!

The Department of Chemical Engineering and the Samuel Ginn College of Engineering remain fully committed to supporting and advancing the program. With the outstanding faculty, students, and alumni, we have involved with the program, I am convinced that our future is very bright.

A Message from Dr. Jiang,
New Director of AC-PABE

It has been my distinguished honor to join Auburn University as a tenure-track Assistant Professor of Chemical Engineering and Director of AC-PABE. I am enjoying the opportunity to work closely with APPF and appreciate the APPF’s excellent leadership over the last few months. With the strong support from APPF, I am confident that we will be able to continue to provide a highly skilled training program for future engineers, to develop an innovative research and development program and to deliver excellent technical service to the paper industry.

### Auburn Pulp & Paper Foundation Financials for 2016

<table>
<thead>
<tr>
<th>Auburn Pulp and Paper Foundation</th>
<th>Operational/ Scholarship Funds</th>
<th>Fund Raising Activities</th>
<th>Endowment Spendable &amp; Special</th>
<th>Total Unrestricted</th>
<th>Endowment Funds</th>
<th>Grand Total</th>
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<tbody>
<tr>
<td>Support and revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Corporate and other contributions</td>
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<td>$146,500</td>
<td>$59,500</td>
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<td>Total Contributions</td>
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<td>Endowment Earnings</td>
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<td>Other Revenues</td>
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<td>$50,342</td>
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<td>Total Revenues</td>
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<td>$196,842</td>
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<td>Expenses</td>
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<td>Guests/ Fundraising Activities</td>
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<td>AC-PABE Support</td>
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<td>Annual Conferences</td>
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<td>Scholarship Grants to Auburn University</td>
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<td>$9,770</td>
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<td>Excess of revenue over expenses</td>
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<td>Interfund Transfers</td>
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<td>($0)</td>
<td>0</td>
<td>($0)</td>
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REPORT AS OF JAN 31, 2016:

- **Net assets, July 1, 2015**: $269,110
- **Net assets, June 30, 2016**: $307,379
WestRock Chief Executive Officer
Steve Voorhees
is APPF Banquet Speaker

Steve Voorhees is chief executive officer of WestRock. Previously he was chief executive officer of RockTenn. Prior to his appointment as CEO, Steve served in various executive leadership roles, including president and chief operating officer, executive vice president and chief financial officer, and chief administrative officer. Before joining RockTenn, Steve was in operations and executive roles at Sonat Inc., a diversified energy company headquartered in Birmingham, Ala.

He earned a bachelor’s degree in economics and mathematics from Northwestern University and a master of business administration from the University of Virginia Darden School of Business.

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2016 Membership and Development Report

By Roger Lawton, Membership & Development

The APPF has over 40 member companies representing mills and suppliers to the Pulp and Paper Industry. Dues payments and fundraising generated a 6% increase in income last year, allowing the Foundation to fund 38 Scholarships for future Engineers, the life blood of our Industry.

I’m the new co-Chair of M&D and have been working with APPF for the last two years. I would first like to thank Charles Sewell for his excellent work for many years on this Committee and for the Foundation, in general. What has impressed me most about APPF is the passion to help the students that each member displays. It affords them an opportunity to “give back” to our profession, through the students. All of us have received help, along the way, in the development of our careers in this fine industry.

It’s easy to join APPF. Although many of the company representatives have backgrounds with Auburn University, it’s not a prerequisite. I didn’t, but I found the common motivation is to help the young people who will keep the industry prospering into the future. Our industry has a well documented gap in the 35-50 year old range and many Baby Boomers looking to retirement as their next career move. The engineering students we support are the best and brightest and will be the ones who drive our industry forward.

Member companies benefit by having access to the students for Co-Op and Intern opportunities, as well as future employees. There are several events during the school year to interact with the students on campus, including the Fall Meeting and the fun Spring Golf outing. Members have a variety of opportunities to contribute their time and talent from participating in the on campus events, to working on a committee (like M&D), to serving on the Board.

Speaking of the special events, we would like to give a shout out to Merle Stein for organizing the enjoyable Golf outing. Also thanks to Mark, Owen, and Tae Nichols for their great job organizing the Silent Auction at the Fall Meeting. We are grateful to the Auburn Engineering Department staff, including Karen Cochran, for their faithful support.

The work of these individuals, groups and the many other volunteers who helped with their time, manual labor and financial support made for a very successful year in 2016!
Scholarship & Recruitment
By Shirley Boulware, Scholarship & Recruitment

The Pulp and Paper option was established at Auburn University to serve the industry and provide capable and well-prepared candidates for entry-level positions in manufacturing, sales, consulting and related organizations. Over the 25 plus years that I have been involved in the program, first as a student scholarship recipient, then as a committee member and on the Board of Directors, and currently as the chair of the Scholarship & Recruitment committee, I have seen many changes in demand and supply of pulp and paper students. However, the one constant that remains is the quality of the students from the program only gets better and better each year.

This year as we reflected on the vision of the Scholarship & Recruitment committee, we wanted to make sure both the students and the member companies understand the value proposition of the Pulp and Paper program. We are proactively trying to promote who we are to students and member companies. We want students to understand the vast and innovative opportunities that our industry presents. We want member companies to have access to the best and brightest students.

Scholarship and Recruitment utilizes several recruitment efforts to attract freshman students that include, 1) recruiting banquets/tours at mills, 2) guidance counselor letters, 3) mill newsletters and 4) social media. Auburn also recruits at junior colleges and among current students to obtain upper class students. The committee will work with member companies to coach them through what’s needed for each effort. A recruiting toolkit has been developed to give member companies the contacts, templates and calendar of events for scholarship dates and recruitment activities.

The committee 2016-2017 goals are to 1) provide resources for member companies to recruit students, 2) increase female & minority recruitment 3) leverage other programs to improve branding of pulp & paper program 4) utilize member companies to promote the program and attract students through visits, speaker engagements and mentorships and 5) follow-up with current students to increase retention

The scholarship and recruitment committee is looking for members passionate about students and the program to attract students to the program and ultimately connect with member companies.

Please contact Shirley Boulware at Shirley.boulware@apac.com if interested in joining the committee.

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2016 Spring Golf Tournament
By Merle Stein, Golf Tournament

Our 10th Annual APPF Golf Tournament was held at Saugahatchee Country Club. The club staff did a fantastic job in hosting our event. The golf course was in great shape and the weather cooperated (for the most part), making this another successful tournament. We started off the day with a delicious lunch that was provided by Yates. Austin Maintenance and Construction Inc. sponsored drink carts for the players while on the course. Following golf, Scott Wilson and his team with Advanced Industrial Resources (AIR) once again provided us with a delicious BBQ dinner. Buckman sponsored the chipping and putting contest with the donation of two Flat Screen TVs. Thank you to AIR, Yates, Austin and Buckman for their generosity, support for the foundation and commitment to making this tournament successful!

There were 25 teams that participated in this year’s tournament, making for an exceptional turnout. Fourteen of these teams registered at the corporate level with the remainder at the company level. Gross proceeds from the event exceeded $40,000, allowing nearly $32,000 to be applied to scholarships. This is a great accomplishment!

As always, the competition on the course was fierce and yielded the following winners:

1st Gross  
Rockwell Automation

2nd Gross  
All4

3rd Gross  
IP Riverdale Team #1

1st Net  
Yates

2nd Net  
IP Prattville

3rd Net  
Nalco

I would like to offer a special thank you to all the mills and companies that support this event each year. It wouldn’t be the continued success it has been without all of their participation! Please encourage other mills and companies to come join us next year. We have plenty of room to grow this event and provide more scholarship dollars to Pulp and Paper students!

We are already planning for next year and will host the 2017 spring golf tournament at Auburn University Club. They are excited about having us come back to their golf club. The event will take place on Thursday, April 20, 2017, so go ahead and mark your calendar. Thank you for your continued support!
Student Spotlights

Following the Fall 2014 meeting, the foundation established the Theodore (Ted) P. Crane Jr. Memorial Leadership Endowed Scholarship to honor Ted's numerous contributions to the pulp and paper program at Auburn University.

The 2016-2017 recipients are Taylor Bethea, a junior in Mechanical Engineering, and Ryan Williams, a junior in Chemical Engineering.

Both of these terrific students were selected in recognition of their strong academic performance and leadership in our program.

Students Currently in Program

<table>
<thead>
<tr>
<th></th>
<th>Chemical</th>
<th>Mechanical</th>
<th>Electrical</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td>Freshmen</td>
<td>4</td>
<td>2</td>
<td>3</td>
<td>9</td>
</tr>
<tr>
<td>Sophomores</td>
<td>8</td>
<td>1</td>
<td>2</td>
<td>11</td>
</tr>
<tr>
<td>Juniors</td>
<td>6</td>
<td>2</td>
<td>0</td>
<td>8</td>
</tr>
<tr>
<td>Seniors</td>
<td>4</td>
<td>3</td>
<td>1</td>
<td>8</td>
</tr>
<tr>
<td>Total</td>
<td>22</td>
<td>8</td>
<td>6</td>
<td>36</td>
</tr>
</tbody>
</table>

2016 Fall Silent Auction

The challenge delivered to the silent auction team this past year was to collect more than the $23,000 raised by the 2015 silent auction. We look forward to having a large crowd again at our fall meeting and I am sure that Mark and Owen Nichols will have once again organized an abundance of great items to bid on. If you are interested in donating items to the silent auction, please contact Owen at (owen.nichols@nalco.com).

Thanks to all of the organizers, donors and bidders for making last year's auction one of the most successful ever. The challenge now is to once again raise the bar so that we can make our foundation even stronger!

Items for the auction this year include: signed footballs, beach condos, Marriott Properties getaways, Masters Practice round tickets, Falcons tickets, Yeti coolers, quail hunts, fishing trips, and much more!