Spreading The Word ...

By Chris Spraggins, President, Auburn Pulp & Paper Foundation

The Auburn Pulp and Paper Foundation is successful because company members and volunteers believe in the pulp and paper industry and believe in Auburn University!

Giving money and raising additional revenue through fund raising activities provide scholarships and assure a flow of bright intelligent engineering students into the Pulp and Paper program. But we need to do more – more on how we market the program and those scholarships that are available.

Getting the word out takes on a lot of different forms. News blasts and communication to high school guidance counselors is essential; particularly in those areas where the paper industry is located. But we need to take it much further. There are hundreds of current engineering students who have never heard of the program and surely will be interested enough to apply.

Social media is critical in communicating to young people today; albeit Facebook, Twitter, Instagram, and so forth. These are tools we must use to broaden our reach. Mike Lyles, APPF Vice President, and Brennen Reece of Auburn University, have teamed up to eliminate the obsolete APPF website, and a link is there now to take viewers to the new site. This is a step in the right direction. In the meeting this week, I plan to ask for two key volunteers to head up a Communications Committee. This would basically replace the former Public Affairs committee and strengthen our focus on “getting the word out” on this Foundation and what opportunities exist for scholarships into Pulp and Paper. And as I said earlier, that communication will take on a lot of different forms.

It’s time for me to step down from the Presidency of the Foundation, but I won’t be stepping away. I plan to stay actively involved, always working to promote the Pulp and Paper program and the Auburn Pulp and Paper Foundation. The annual meeting planning has always been special to me, and I plan to continue playing a major role in that function. Thanks for all the support from Foundation members, students, Engineering Development, Dr. Roberts and Dr. Eden and the administration staff for making this Foundation special to Auburn University and to the Pulp and Paper industry!

A Rebuilding Year

By Mario R. Eden, Acting Director, Alabama Center for Paper and Bioresource Engineering

Just like the Auburn Football team, both the Alabama Center for Paper and Bioresource Engineering (AC-PABE) as well as the Auburn Pulp and Paper Foundation (APPF) have gone through a year of rebuilding, reorganization, and recruitment. It has been a distinct pleasure to serve as the Acting Director of the AC-PABE

Continued on page 2
Auburn Pulp & Paper Foundation Financials

<table>
<thead>
<tr>
<th>Auburn Pulp and Paper Foundation</th>
<th>Operational/ Scholarship Funds</th>
<th>Fund Raising Activities</th>
<th>Total Unrestricted</th>
<th>Endowment Funds</th>
<th>Grand Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support and revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Corporate and other contributions</td>
<td>$217,999.57</td>
<td>0.00</td>
<td>$217,999.57</td>
<td>$122,000.00</td>
<td>$339,999.57</td>
</tr>
<tr>
<td>Total Contributions</td>
<td>$217,999.57</td>
<td>0.00</td>
<td>$217,999.57</td>
<td>$122,000.00</td>
<td>$339,999.57</td>
</tr>
<tr>
<td>Endowment Earnings</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>43,523.22</td>
<td>43,523.22</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>$8,490.18</td>
<td>$49,180.64</td>
<td>$57,670.82</td>
<td>$32,713.86</td>
<td>$90,384.68</td>
</tr>
<tr>
<td>Total Revenues</td>
<td>$226,489.75</td>
<td>$49,180.64</td>
<td>$275,670.39</td>
<td>$198,237.08</td>
<td>$473,907.47</td>
</tr>
<tr>
<td>Expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Guests/ Fundraising Activities</td>
<td>$32.95</td>
<td>$4,911.34</td>
<td>$4,944.29</td>
<td>0.00</td>
<td>$4,944.29</td>
</tr>
<tr>
<td>Printing and Promotion</td>
<td>$258.82</td>
<td>$824.05</td>
<td>$1,082.87</td>
<td>0.00</td>
<td>1,082.87</td>
</tr>
<tr>
<td>Annual Conferences</td>
<td>$6,347.10</td>
<td>0.00</td>
<td>6,347.10</td>
<td>0.00</td>
<td>6,347.10</td>
</tr>
<tr>
<td>Scholarship Grants to Auburn University</td>
<td>$171,096.00</td>
<td>0.00</td>
<td>$171,096.00</td>
<td>0.00</td>
<td>171,096.00</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$177,734.87</td>
<td>$5,735.39</td>
<td>$183,470.26</td>
<td>0.00</td>
<td>183,470.26</td>
</tr>
<tr>
<td>Excess of revenue over expenses</td>
<td>$48,754.88</td>
<td>$43,445.25</td>
<td>$92,200.13</td>
<td>$198,237.08</td>
<td>290,437.21</td>
</tr>
<tr>
<td>Interfund Transfers</td>
<td>$50,392.40</td>
<td>($67,678.54)</td>
<td>($17,286.14)</td>
<td>$17,286.14</td>
<td>0</td>
</tr>
<tr>
<td>Net assets, July 1, 2014</td>
<td>$171,813.63</td>
<td>$48,910.70</td>
<td>$220,724.33</td>
<td>$1,470,694.43</td>
<td>1,691,568.76</td>
</tr>
<tr>
<td>Net assets, June 30, 2015</td>
<td>$270,960.91</td>
<td>$24,677.41</td>
<td>$295,638.32</td>
<td>$1,686,217.65</td>
<td>1,982,005.97</td>
</tr>
</tbody>
</table>

A Rebuilding Year

Continued from page 1

during the past year and to work closely with the APPF to support our students. The dedication and commitment of the APPF is indeed an inspiration and I have thoroughly enjoyed working with the APPF leadership. The support provided by the APPF leadership throughout this transitional period has been invaluable and is greatly appreciated.

Our program continues to garner interest from both current and incoming students in the Department of Chemical Engineering and indeed across the entire College of Engineering. The continuing efforts of APPF to increase the visibility of the industry coupled with the professional development support provided to our students are paying dividends. In the past year, APPF again raised record levels of funding to support our students, which is becoming increasingly vital as cost of tuition continues to rise. Following the last Fall meeting, the foundation established the Theodore (Ted) P. Crane Jr. Memorial Leadership Endowed Scholarship to honor Ted’s numerous contributions to the pulp and paper program at Auburn University. The inaugural recipient was Mr. Jeremy Huckaba, who graduated in May 2015 with his degree in Chemical Engineering and subsequently joined International Paper at their Prattville, AL facility. The 2015-2016 recipient is Ms. Hope Walker a senior in Chemical Engineering. Both of these terrific students were selected in recognition of their strong academic performance and leadership in our program.

Earlier this summer, we said farewell to Mrs. Krislyn Harbin, who has worked as the administrative assistant in AC-PABE for several years. Krislyn’s husband Levorn was recruited as Defensive Line Coach for the University of Louisiana at Lafayette football team. Her service to the center and foundation is greatly appreciated and we wish her the best!

Significant effort has been devoted to streamlining communication and procedures for interfacing the center and foundation. I appreciate the support and dedication from the Department of Chemical Engineering staff, in particular Mrs. Georgetta Dennis (financial matters), Ms. Jennifer Harris (scholarships), as well as Mrs. Karen Cochran and Mrs. Elaine Manning (administrative support). Finally, the support from Mr. Jon Wilson and Mrs. Katie Hardy from the Engineering Development Office is much appreciated.

We have been running a national search for a new AC-PABE Director and interviewed three candidates over the summer. The search committee unanimously decided to pursue one of these candidates, and we are in the process of preparing the formal offer. I appreciate the hard work of the entire search committee and in particular APPF Board Members Chris Spraggins and John Smyth. All three candidates were thoroughly impressed by the dedication and commitment of the APPF during their visits. I hope to be able to announce our top candidate’s acceptance soon.

The Department of Chemical Engineering and the Samuel Ginn College of Engineering remain fully committed to supporting and advancing the program. With the outstanding faculty, students, and alumni, we have involved with the program, I am convinced that our future is bright.
International Paper Chairman & CEO

Mark S. Sutton is APPF Banquet speaker

Mark Sutton became chairman of the International Paper Board of Directors on January 1, 2015 and CEO of International Paper on November 1, 2014. Immediately prior to becoming CEO, he served as president and chief operating officer with responsibility for leading and running the company’s global businesses. He has been a member of the International Paper board of directors since June 1, 2014. Sutton has been with the company his entire career. He joined International Paper in 1984 as an engineer at the Pineville, La., mill. In 1994, he was named mill manager at the Thilmany, Wisc., mill which at the time was part of International Paper’s industrial papers business. In 2000, Sutton relocated to Europe to serve as director of European corrugated packaging operations and was promoted to vice president and general manager responsible for all corrugated packaging operations across seven countries in the EMEA (Europe, the Middle East and Africa) region in 2002. In 2005, he was named vice president of corporate strategic planning and relocated to Memphis. He was named senior vice president, global supply chain, in 2007 and in 2009 became senior vice president, printing and communications papers – the Americas. Sutton was appointed to senior vice president, industrial packaging, in November 2011. Sutton serves on the American Forest & Paper Association Board of Directors and the International Advisory Board of the Moscow School of Management - Skolkovo, is a member of The Business Council and the Business Roundtable. He was appointed to the U.S. Section of the U.S.-Brazil CEO Forum. He also serves on the board of directors of Memphis Tomorrow and board of governors for the New Memphis Institute. He holds a Bachelor of Science degree in electrical engineering from Louisiana State University.

2015 Membership and Development

By Charles Sewell, Membership & Development

Corporate dues and fundraisers are the main scholarship support vehicles for the Foundation. Without our member companies’ support, there would be no Foundation! We currently have approximately two dozen corporate members, but our base to choose from continues to get smaller every year. With mergers, closures and the economic challenges that face many of our donors, it is a constant process to identify and challenge new corporations to join this worthy cause. This past year, the Foundation awarded scholarships to 27 students totaling $170,100! This amount is consistent with our past average and is an amount we feel is definitely sustainable based on our current revenue projections.

One major challenge we consistently face is that of rising tuition. If we aren’t able to attract new member companies each year, while maintaining our current active corporate donors, the number of scholarships would have to be reduced. Along with company dues, we also raise money each year through our spring golf tournament and fall silent auction. These two events must continue to be successful in order for us to meet the financial strains we are constantly faced with.

Not all challenges are negative, however. One positive challenge is that of students wanting to enter the program! As we all know, the students are the lifeblood of our industry going forward, and the Foundation is helping to make sure we have a great pool of talent from which to recruit.

As a member of the Auburn Pulp and Paper Foundation, you can be assured that 99% of your member dues go to the funding of scholarships for current or future students. We encourage each member company to become as involved as possible and to get to know our students personally and professionally by working even closer with the Foundation. One major benefit of being an active participant in the foundation is you can get to know the students first hand and build relationships that help you identify the best qualified students for future CO-OP positions or full time jobs with your company! If you know of any companies with an interest in joining the Foundation, please have them contact a board member for information.

Once again, our fundraising activities were a success. Strong leadership in our foundation for these events have continued to make the spring golf tournament, fall auction and “giveaway” major sources of income. This past year, Friends of Auburn Pulp and Paper (FOAPPF) were able to make a major contribution to the program based on the
2015 Spring Golf Tournament

Our tournament was once again held at the Auburn University Club. The club staff did a fantastic job in hosting our event. The golf course was in great shape and the weather cooperated to make this another successful tournament.

We started off the day with a delicious lunch in the clubhouse that was provided by Yates. Austin Maintenance and Construction Inc. sponsored drink carts for the players while on the course. Following golf, Scott Wilson with Advanced Industrial Resources (AIR) once again provided us with a mouth-watering BBQ dinner. AIR also sponsored the putting contest with the donation of a Flat Screen TV.

Thank you to AIR, Yates and Austin Maintenance and Construction Inc. for their generosity, support for the foundation and commitment to making this tournament successful!

There were 21 teams that participated in this year’s tournament, making for a solid turnout. Nine of these teams registered at the corporate level with the remainder at the company level. Gross proceeds from the event were $32,100 netting $26,365 to be applied to scholarships. This is a great accomplishment!

As always, the competition on the course was fierce and yielded the following winners:

1st Gross Albany International
2nd Gross International Paper Riverdale
3rd Gross Yates
1st Net Voith
2nd Net Avid Solutions
3rd Net ALL4

Thank you to all the mills and companies that support this event each year. It wouldn’t be the continued success it has been without their participation!

Please encourage other mills and companies to come join us next year. We have plenty of room to grow this event and provide even more scholarship dollars! We are already planning for next year and will host the 2016 spring golf tournament at Auburn University Club on Thursday, April 21, so mark your calendars!

Thank you for your support!!
Merle Stein

2015 Fall Silent Auction

The challenge delivered to the Silent Auction Team this past year was to collect more than the $24,000 raised by the 2014 fall silent auction.

We look forward to having a large crowd at our fall meeting and I am sure that Mark Nichols and Owen Nichols will have once again organized an abundance of great items to bid on. If you are interested in donating an item to the silent auction, please contact Mark at (MWNichols@Buckman.com).

Thanks to all of the organizers, donors and bidders for making last year’s auction the most successful ever. The challenge now is to once again raise the bar so we can make our foundation even stronger!

Items for auction include: signed football, baseballs, condos at the beach, weekend trips to Asheville NC, rounds of golf at TPC Sawgrass in Jacksonville, Southwinds in Memphis, Masters practice round tickets, hunts, Auburn prints and much more!

2014 Membership & Development

Continued from page 3

“Giveaway” that was started in 2013. During the year, FOAPPF contributed a total of $34,713 to the foundation for scholarships. This was a two year effort that has paid off. The FOAPPF has worked hard to make this annual “Giveaway” possible so please support it!

In closing, I would like to thank Merle Stein and Tom Couture for their roles in organizing the Spring Golf Tournament, along with Mark, Owen and Tae Nichols for an exceptional job organizing the Fall Silent Auction, Ken Jones and Scott Childress for their contributions with the annual “Giveaway” and Katie Hardy and Jon Wilson for collecting, processing and making sure all of our dues monies are deposited in the correct accounts. The work of these individuals, groups and the many other volunteers who helped with their time, manual labor and financial support made for a very successful year in 2015!