Auburn University Teaching and Learning Enhancement Institute

Communication Skills Development – Dr. Carol M. Archer, Dr. Stacey Nickson

Thinking Styles Test

1. Read each set of words and mark the two within each set that best describe you.

- 1 a. Imaginative
 - b. Investigative
 - c. Realistic
 - d. Analytical
- 2 a. Organized
 - b. Adaptable
 - c. Critical
 - d. Inquisitive
- 3 a. Debating
 - b. Getting to the point
 - c. Creating
 - d. Relating
- 4 a. Personal
 - b. Practical
 - c. Academic
 - d. Adventurous
- 5 a. Precise
 - b. Flexible
 - c. Systematic
 - d. Inventive
- 6 a. Sharing
 - b. Orderly
 - c. Sensible
 - d. Independent
- 7 a. Competitive
 - b. Perfectionist
 - c. Cooperative
 - d. Logical
- 8 a. Intellectual
 - b. Sensitive
 - c. Hardworking
 - d. Risk-taking

- 9 a. Reader
 - b. People person
 - c. Problem Solver
 - d. Planner
- 10 a. Memorize
 - b. Associate
 - c. Think-through
 - d. Originate
- 11 a. Changer
 - b. Judger
 - c. Spontaneous
 - d. Wants direction
- 12 a. Communicating
 - b. Discovering
 - c. Cautious
 - d. Reasoning
- 13 a. Challenging
 - b. Practicing
 - c. Caring
 - d. Examining
- 14 a. Completing work
 - b. Seeing possibilities
 - c. Gaining ideas
 - d. Interpreting
- 15 a. Doing
 - b. Feeling
 - c. Thinking
 - d. Experimenting

2. After completing the test above:

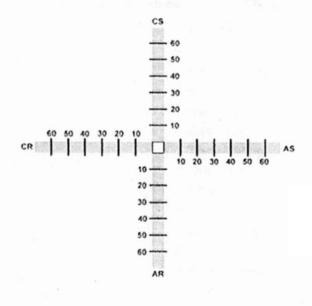
In the columns below, circle the letters of the words you chose for each number. Add your totals for columns I, II, III, and IV. Multiply the total of each column by 4. The box with the highest number describes how you most often process information

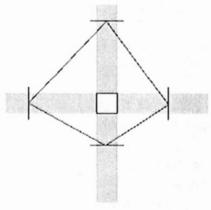
	1	11	III	IV
1.	С	D	Α	В
2.	Α	C	В	D
3.	В	A	D	C
4.	В	С	Α	D
5.	Α	C	В	D
6.	В	C	Α	D
7.	В	D	C	Α
8.	C	Α	В	D
9.	D	Α	В	C
10.	Α	C	В	D
11.	D	В	C	Α
12.	C	D	Α	В
13.	В	D	C	Α
14.	Α	C	D	В
15.	Α	C	В	D
Total				

I x 4 =	Concrete Sequential (C		
II x 4 =	Abstract Sequential (AS)		
III x 4 =	Abstract Random (AR)		
IV x 4 =	Concrete Random (CR)		

3. Graph your results.

To graph your preferred thinking style, just place a dot on the number that corresponds to your score in each of the classifications and link the dots shown in the miniature diagram.





Our thanks to John LeTellier and Dell Publishing, 666 Fifth Avenue, New York, NY 10103, for permission to reprint this test from Quantum Learning, by Bobbi DePorter. The test is based on research by Professor Anthony Gregorc.